

1/15

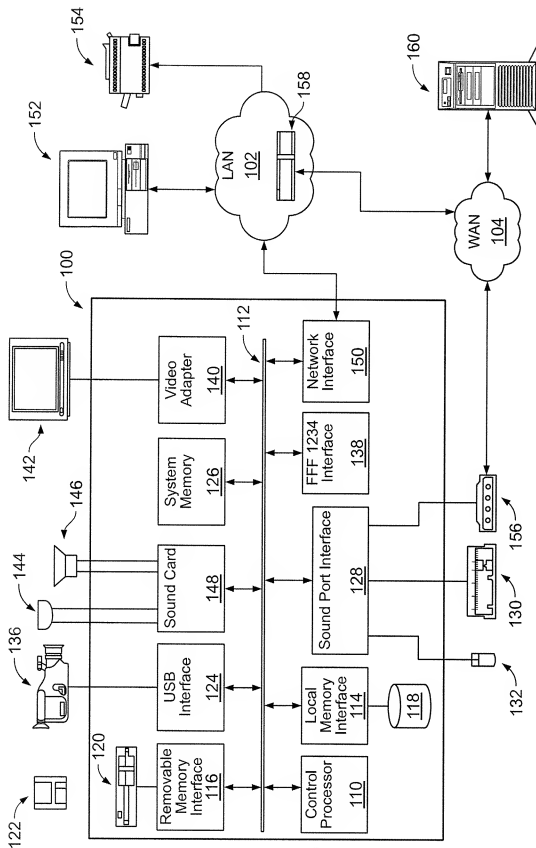


FIG. 1

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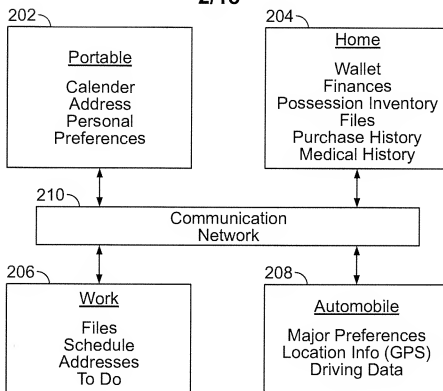


FIG. 2
(Prior Art)

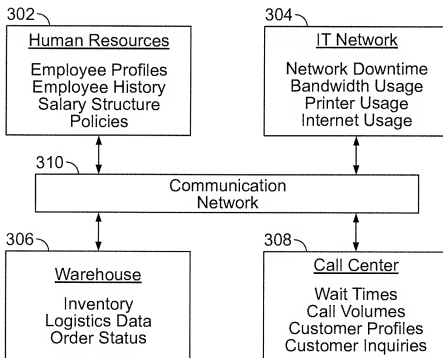


FIG. 3
(Prior Art)

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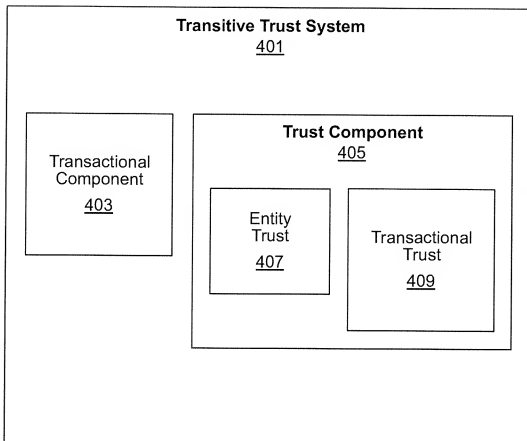


FIG. 4A

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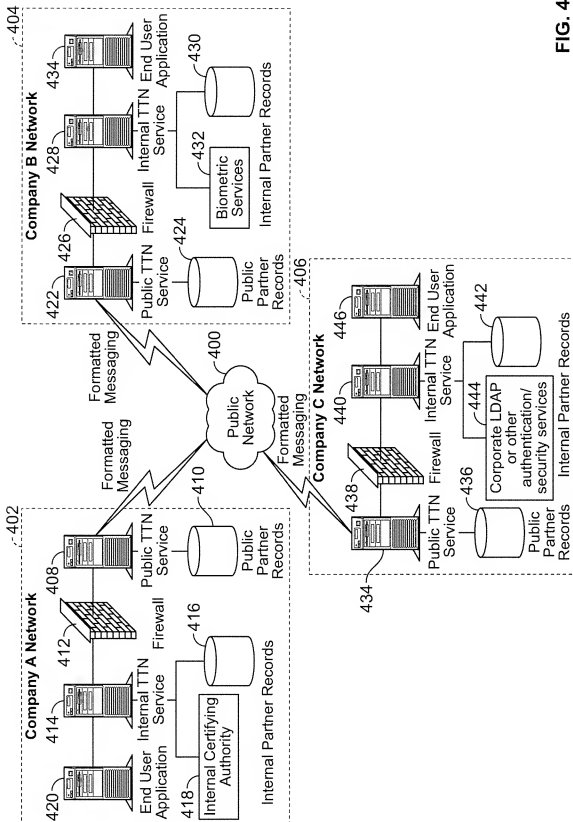


FIG. 4B

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Company A Internal Network

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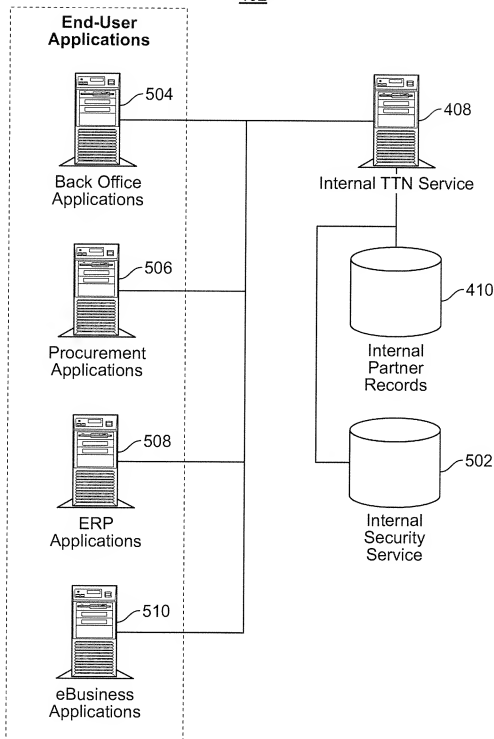


FIG. 5

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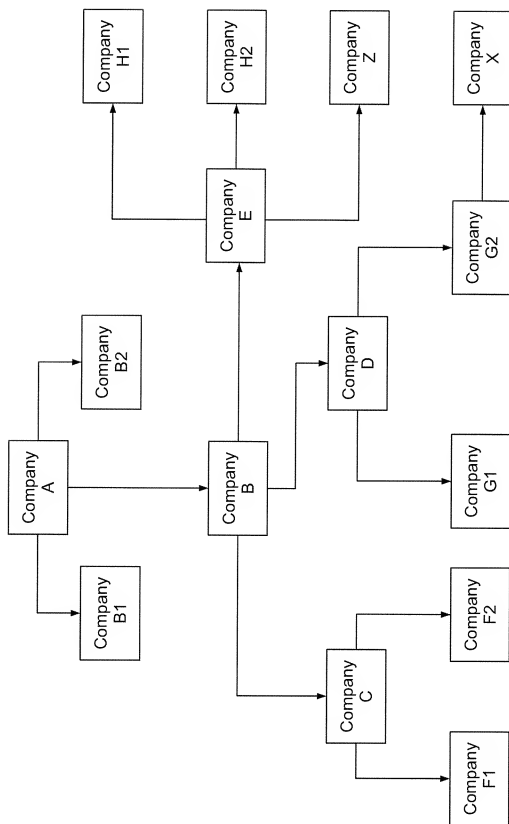


FIG. 6

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		700													
		702					704								
		Active Trust Domain					Capability Domain								
	Trust Level Label	706	708	714	716	718	720	722	724	726	728				
	Design	Source	Plan	Buy	Make	Sell	Fulfill	Service							
1	None or "Street"	RFI/RFP	Send manual RFx	Base on forecast	Send purchase orders	None	View catalog	Receive sales orders	Call center support						
2	Commodity Associate	Share specs	Electronic access to RFx process	Share forecast demand	VMI	None	Dynamic pricing, configuration	VMI	Field service support						
3	Competitive Advantage	Share CAD	Share confidential RFx information	Collaborative forecasts	Share production forecast	Production visibility	Custom catalog, share forecast	Share production forecasts	View inventory						
4	Strategic	Collaborative access to systems	Collaborative design of new product	Actual demand sharing	CPFR	Production schedule collaboration	Actual demand sharing	CPFR	Parts replenishment, warranty processing						

FIG. 7

FIG. 7

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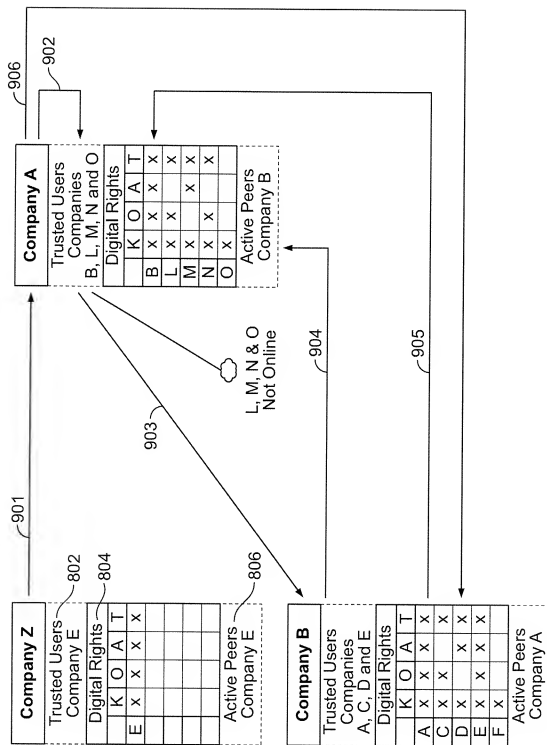


FIG. 8

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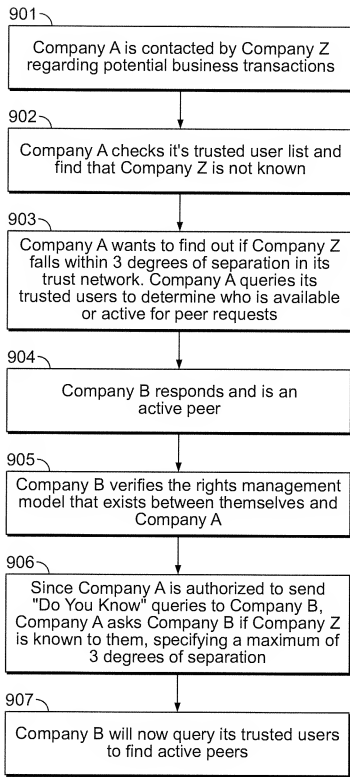


FIG. 9

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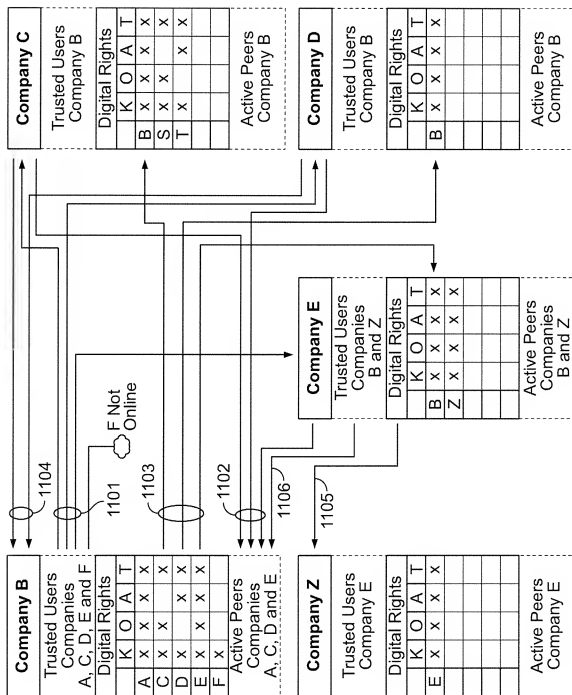


FIG. 10

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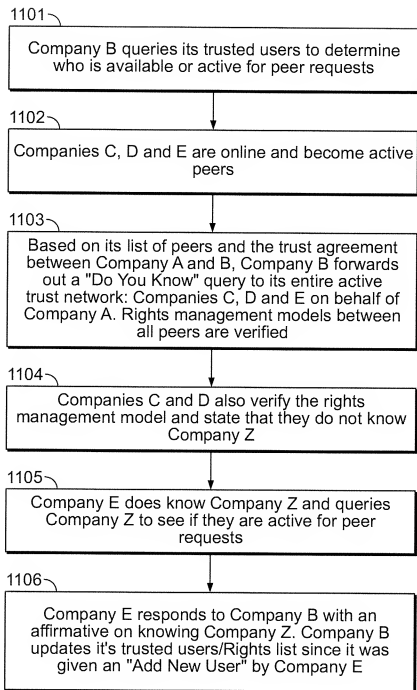


FIG. 11

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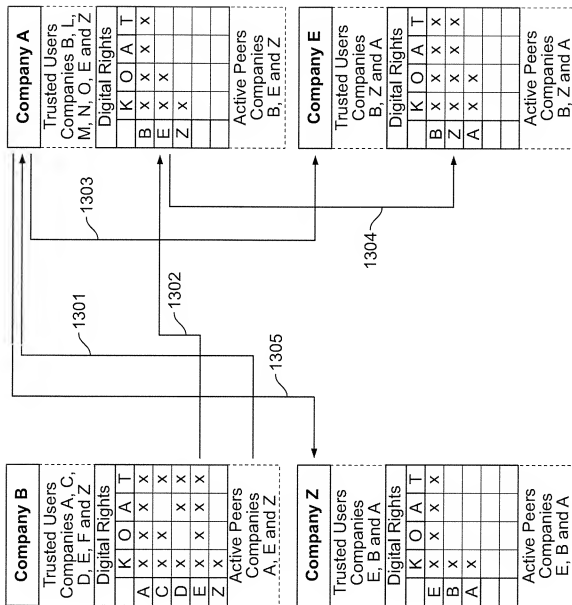


FIG. 12

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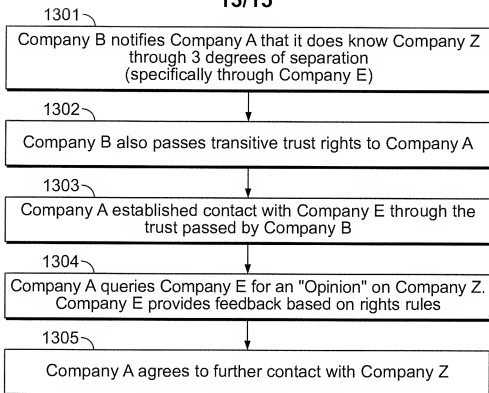


FIG. 13

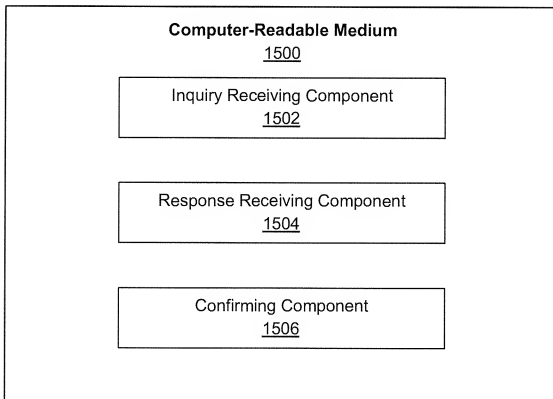


FIG. 15

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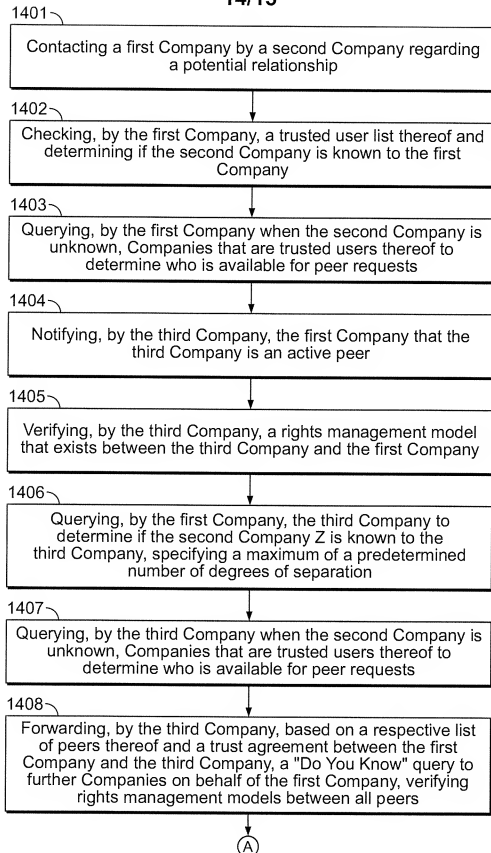


FIG. 14A

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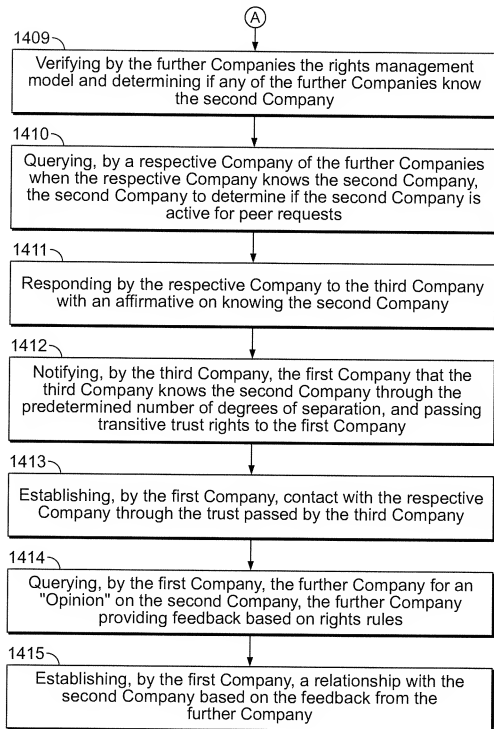


FIG. 14B